

A Suppliers View of NASPO ValuePoint for MMIS Modularity

**Facilitating State & Industry Collaboration to
Modernize Medicaid Management Information
Systems (MMIS)**

Industry Response Series from HHS Technology Group

A Supplier's View of NASPO ValuePoint: Facilitating State & Industry Collaboration to Modernize Medicaid Management Information Systems (MMIS)

HHS Technology Group is part of a select group of certified organizations that are redefining collaborative contracting as many states across the nation seek to replace obsolete infrastructure with updated Medicaid Management Information Systems (MMIS) to maintain high levels of service to their most vulnerable citizens; however, as states undergo Medicaid expansion, many state health officials have been uncertain about which industry partners to collaborate with on these important projects.

The [NASPO ValuePoint](#) program is designed, in part, to help states overcome this barrier. NASPO ValuePoint is the cooperative contracting arm of the National Association of State Procurement Officials (NASPO) a nonprofit organization formed in 1947, comprised of the chief procurement officials of all 50 states, Washington, D.C., and the U.S. Territories, to elevate and support public procurement throughout the country. In short, NASPO ValuePoint is dedicated to providing state chief procurement officers with the support and procurement resources they need to make informed decisions throughout the procurement process.

Why work with NASPO ValuePoint?

By working with a cooperative purchasing organization, states are able to leverage the spending power of numerous participating states through a single solicitation, with value added benefits and superior contract terms. NASPO ValuePoint and its contractors focus on price, quality, reliability, warranties, and service; while protecting states' interests with favorable terms and conditions.

States benefit from the lower administrative costs of processing solicitations by leveraging the expertise of procurement and subject matter experts across state boundaries. This division of labor allows states to share their resources and more efficiently meet the needs of their end users and the general public that they serve. In addition, NASPO ValuePoint staff support the Lead State and Sourcing Team throughout the life of the portfolio, facilitating the development of the solicitation, engaging with the industry, and supporting the Lead and Sourcing Team through evaluation, award and contract administration.

MMIS-Provider Services Module (2018 – 2028)

In June 2018, after exhaustive multi-state due diligence, officials selected six qualified vendors to deliver [MMIS Provider Management solutions](#) under the NASPO ValuePoint contract. Specifically, these solutions were selected because they are commercial off-the-shelf platforms delivered as compliant, software-as-a-service-based solutions.

HHS Technology Group's [Discover your Provider](#) (DyP®) platform is one of NASPO's six solutions for provider management. These solutions are highly configurable, cloud-based, and automate many of the manual work-around functions embedded within other legacy MMIS solutions.

A software-as-a-service, commercial-off-the-shelf solution, DyP® is built to provide wide-ranging functionality through a provider portal to include provider enrollment, provider self-service, and support for additional functionality. DyP® is a holistic, modular solution that supports the enrollment and maintenance of all provider types as well as the needs of internal users.

In addition to facilitating and promoting greater provider participation, DyP® leverages leading-edge technology to significantly streamline once-seemingly cumbersome and time-consuming internal processes. DyP® will enhance the provider experience, reduce credentialing and verification times, increase staff productivity, and promote the highest quality in customer service.

The NASPO ValuePoint difference

Here is an at-a-glance look about what sets NASPO ValuePoint apart:

- All contracts are awarded with full competition and full transparency
- NASPO helps leverage resources across states, saving states and procurement officers time and resources
- NASPO protects states' interests with favorable terms and conditions and competitive pricing
- Contract terms are developed by public procurement professionals, subject matter experts and users across the country
- NASPO reimburses states for all efforts and resources used to secure NASPO ValuePoint Contracts

State Eligibility

All states, the District of Columbia, and U.S. Territories are eligible to use NASPO ValuePoint contracts. Each state chief procurement official determines, in accordance with its own statutes, whether it will use a NASPO ValuePoint contract, and which entities within their state may use NASPO ValuePoint contracts, including state agencies, higher education institutions and political subdivisions. In some states, nonprofit organizations are also eligible to participate.

**This whitepaper was prepared solely by HHS Technology Group, LLC and does not indicate an endorsement by NASPO ValuePoint.*

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